

# Portage APL: Competitive Analysis

Megan Wilburn  
10/23/2018

## Summary

I chose One of a Kind Pets, the Cleveland APL, Happy Trails Farm Animal Sanctuary, and Paws & Prayers Pet Rescue to compare the Portage APL's site against. Each site was unique. Some had better sites, and others were comparable to the Portage APL. However, all had roughly the same mission statement for their organization; they don't believe in euthanasia unless absolutely necessary, and they are all non-profit organizations. This gave me a decent starting point.

Most of the sites used the same sort of Navigation of About Us, Contact Us, Our Pets, and Donate, and Services, but these were often displayed in different order and there were likely numerous pages under the primary navigation. Another thing most of the sites did was utilize the utility bar. The utilities were generally used for Social Media icons and for a Donate button.

Some of the sites I reviewed felt more outdated than the Portage APL's, but they still have unique features such as having a live, active Twitter feed. Most of the sites felt pretty relevant, and they also have qualities I'd love to see implemented in the new version of the Portage APL's site, such as a Donate button to a separate page (instead of clogging up the homepage with donation info).

---

## Competitors Evaluated

### **One of a Kind Pets - Oneofakindpets.com**

Akron, Ohio

Local, non-profit, no-kill shelter who many people at the Portage APL (customers, volunteers and staff) are familiar with. They were selected as a competitor due to their proximity and how similar they are to the Portage APL.

### **Cleveland APL - Clevelandapl.org**

Cleveland, Ohio

A partner animal protective league. This is also a non-profit, no-kill shelter. They were selected based on the fact this is another APL organization, and putting the two side-by-side for comparison should be interesting.

### **Happy Trails Farm Animal Sanctuary - Happytrailsfarm.org**

Ravenna, Ohio

A farm-type sanctuary specializing in barnyard animals. I thought it would be helpful to see how other organizations, not just dog/cat specific shelters, handle their online presence.

### **Paws & Prayers Pet Rescue - Pawsandprayers.org**

Cuyahoga Falls, Ohio

Another cat/dog-specific shelter. This one does not have pets on-site and instead hosts them in volunteer homes. I thought it would be interesting to see if they handle their site differently from the Portage APL's, since they have all animals on-site.

---

## **Navigation and Labeling**

**Common Labels:** News & Events, About Us, Adopt, Services, Contact Us, Donate, Resources

### **Navigation/Utilities:**

All but one site (Cleveland APL) was responsive, and all dropped into a Hamburger Menu for mobile.

All sites use dropdown menus

All had CTAs or Utilities in the header. 3 of the sites used Utilities and they all used them for social medias. Happy Trails also used the utilities for a donation and login button. One of a Kind and the Cleveland APL had CTAs for donations.

OOAK has sensible navigation - the flow of the dropdowns feels right, but the order of importance seems off. The nav isn't overwhelmingly long. They also offer numbers for the Spay & Neuter clinic and rescue & adoption in the header. Header is also stickied.

No internal/secondary nav. Locations are displayed on every page on the right-hand side.

Cleveland APL - Nav a little confusing - overwhelming

Internal Nav on the right side

Happy Trails - Donate is first and foremost - slightly offputting. The secondary nav feels well-put together, but the primary nav should be reorganized.

Paws & Prayers - Condensed navigation, feels clean and not overwhelming. Nav makes sense and is the favorite of the four.

---

## **Content and Features**

Quite a bit of scroll for all sites on their homepage except Cleveland APL

### **OOAK**

Large carousel on homepage of both features and upcoming events

- Care doesn't seem to have been taken on centering photos - most have heads cut off

Three call-outs for their mission - makes it very apparent

Number call-outs

Pet newsletter section

Donation CTA

About Us - Adoption Center lists all prices, as well as links to see adoptable pets, events, and a newsletter.

Left-hand side on homepage has the social media icons - a button allows them to be hidden if desired

Event Calendar is easy to locate

### **Cleveland APL**

Possible image carousel? Currently broken.

Prominent numbers on how to contact

2x2 section for adopt, support, programs, and events. No headings are linked and no button to go to the section, only photos are linked.

Live Twitter feed which stays pretty UTD

The footer has a newsletter signup, affiliated partners, and more contact info, as well as a spot to download an adoption app.

Offsite Adoption Events - Calendar showing upcoming events

Adoption Center Hours/Locations provides maps

The navigation is absolutely overwhelming and should be condensed.

Feels outdated

### **Happy Trails**

Large Carousel for adopting, events, etc.

Meet the Animals is prominently displayed

Newsletter Excerpt on homepage

Funding for injured animals is shown on the right side and displays how much has been raised

Facebook 'like page' icon at the bottom of the news feed.

They offer an external Calendar of events on the Events page

An easier way to go back to the homepage would be ideal - there's a slight disconnect to me between what's on the homepage and using the Nav, but I can't pinpoint why

## **Paws & Prayers**

An entire section dedicated to getting your pet home

A slider of testimonials and updates on past animals

Outline each section with thick borders

Event Calendar

Button in the right-hand corner to easily go back to top of page

Pet Navigation is a little wonky

---

## **Voice and Tone**

All tones seem relatively friendly, helpful and informative. None came off as chastising or anything but pleasant.

---

## **Design Aesthetics and Layout**

*What are common design choices across the sites (colors, typography, layout)*

Most have similar layout concepts with the navigation at the top, and any additional asides or secondary navs being on the right-hand side if present. Typography is all over the place.

Nobody has black text in the navigation, which is interesting to me.

I think incorporating an Events calendar would be useful instead of just having a list, as well as having more than just an image in the large slider on the front page.

I think having a button for donations is a great idea. I also think having a setup similar to Happy Trails where the animals come first is a unique approach.



---

## Recommendations and Strategy

Those images are stock photos from the template, and I think showing off some of their own animals on the front page would look great!

I think having a button for Donations would be a better approach than having an entire section on the homepage for donating. Not only does it look cleaner, but it doesn't look quite as forceful. Even choosing different language such as 'Make a Difference' like One of a Kind sounds empowering to a user and possible donator.

I also believe that condensing the current navigation would help make the site look cleaner and more put together. Not only this, but it would be much easier to navigate as well; right now, the navigation is all over the place!!

Also, the Portage APL does display the newest animals to enter the APL, but I think this could possibly be cleaned up and look more presentable if either they had a set amount of both dogs and cats that are new to show, or if they did away with this all together and instead changed it into something similar to having just one new animal per species to show off, that would then link to the dogs or cats page. I just don't think, as a whole, they feel as animal-focused as they could.